PT. TRIDAYA MANUNGGAL KARYA
MECHANICAL PRODUCTS DISTRIBUTION

BRIEF COMPANY PROFILE

Global Sources & Local Network
PT. TRIDAYA MANUNGGAL KARYA (TMK) was established in late 2009. The company is dedicated to support the Oil & Gas Industry within the country of Indonesia.

TMK focus on supporting Contractors and Oil Companies operated in Indonesia with sophisticated products that meet their specification, delivery time and planned budget.

**VISION & MISSION**

- To be reliable mechanical sources for industrial plant
- To be a leading solutions provider by understanding and working together with clients to resolve their problems and delivering exceptional quality products thereby creating long-term relationships with clients by supporting their growth.
CORPORATE TIMELINE & BUSINESS SUMMARY

Historical Milestones

TMK was established (30 Nov 2009)

- TMK focus on Mechanical Material
- Our 1st job was USD 9,000 from ConocoPhilips
- TMK holds agency for “SONDEX” Heat Exchanger

A year of finding company identity

Focus on Oil&Gas and Petrochemical Industry
Expanding product variety

- Awarded Contract for Valves and Pipes
- Partner to Armatury Valves
- Partner to IMP of Singapore
- Partner with “COMPASS” Water Solution

SUMMARY OF CURRENT BUSINESS

Core business is as a Mechanical Product Supplier including valves & actuators, pipe & fitting, fire protection system, and water maker.

Main activities are classified as: market penetration, product introduction, sales, fabrication supervision, FAT, commissioning supervision, operation training, and maintenance.

Year to date sales (2015) is over than USD 3 Million with SEVERAL contracts on hand.

Focus Industry: Oil&Gas and Petrochemical

Focus client area: Jakarta (Mid to West) where most of Industrial Leader’s office take place and Surabaya (Mid to East)

- Awarded Contract for FM200 in GRSM Project
- Awarded Contract for Valves Automation in GRSM Project
- Awarded Contract for Valves Automation in MKMT Project
Employees

Our employees are our best resources. Through years of our business experiences, employees prove themselves to be the best thing that we have. TMK is driven by 7 key qualified permanent members to organize sales and execution of orders. There are several members that hired on order basis that could reach 20-25 in total.

Sub-contractors

We develop plasma sub-contractors that will work with us on expertise and competitive basis. They comprise of fabricators, assemblers, forwarders, trainers, inspection company, etc.

Our Principles

We are capable of sourcing materials or products with international famous brands and approved by international Oil companies. In the past, we have successfully in serving our clients with brands like:

- Valves & Automation: Cameron, KITZ, Armature, Virgo (Emerson Companies), Nales-Jamesbury, Rotork, Bettis, Ledeen, etc.
- Fire Protection System: Ansult, Tyco, SKUM, Fairbank, etc.
- Fresh Water Maker: Compass

Sub-agents

We create a network of marketing thru acquiring sub-agents in the local or sub-local area to emphasize focus on fulfilling our customer’s needs and understanding their custom to allow proper entry and smooth flow of information. We currently have 7 active sub-agents to assist us on promoting products spreading across the country.

Financial

We have engaged with one of the biggest local bank – Bank Rakyat Indonesia (BRI) - to support our activities including order financing, exchange rate, bank guarantee, LC, etc.
MAIN PRODUCTS

Valves & Automation
- Ball valves, Butterfly, Gate valves, Check Valves, Choke Valves, etc.
- API 6D, Q1, etc.

Fire System (Package)
- Foam System
- CO2 Snuffing
- Suppression System

Fresh Water Maker (Package)
- Reverse Osmosis
- Oily water separators

Others/Pioneering
- Pig Launcher/Receiver
- Personal Protection Equipment for Emergency Response
VALVES & AUTOMATION

Design Codes: API 6A / 6D / 600 / ASME B16.34 / EN 12516 : 1-2

Pressure range: ANSI classes 150#, 300#, 600#, 900#, 1500#, 2500#, 4500#
API 6A classes 3.000, 5.000, 10.000, 15.000

Material selection: Carbon Steel, Stainless Steel, Duplex, Super Duplex, Austenitic, Super Austenitic, Special Alloys, Inconel, Monel, Titanium, etc. Special service: Cryogenic, Subsea, High temperature, Corrosive Service, Geothermal
FRESH WATER MAKER

Oily Water Separators
- ULTRA-SEP Standard
- ULTRA-SEP Compact
- SAREX-VG SEP

Reverse Osmosis
- AQUA-SEP Series II (size 3.5 – 7.5 m3/day)
- AQUA-SEP Series III (size 25 – 120 m3/day)
- AQUA-SEP Series IV (size custom)

Slop Water Separator
- CRP-SEP (capacity up to 100 m3/hour)
FIRE PROTECTION SYSTEM

TMK has become one of the few packager of fire protection system in the Oil & Gas sector. We have supplied O&G companies and general industries with a compact skid mounted package ready to plug and play with the interfaces. TMK believes from many experiences that skid mounted package of fire protection system will give the best solution to easiness of fabrication supervision, testing, transporting & installation at site.

TMK is advancing process for acquiring APDN for several fire equipment products. We target this year to get the whole process finalized.
OUR MAJOR CLIENTS

- Pertamina Gas (MKMT)
- Nusantara Regas (FRU)
- Pertamina EP (Gundh)
- Pertamina EP (Cepu)
- GOVT
- Kaltim Prima Coal (KPC)
- Pertamina (Refinery Unit V)
- Pertamina Gas (GRSM)
- Camar Resources Canada
- CNOOC (North Java Sea)
- Indian Oil Tanking (IOT)
- Pertamina EP – UBEP Lirik
- ConocoPhilips
- Pertamina EP (Prabumulih)
- Pertamina EP (Pondok Makmur)
- Krakatau Steel - Posco

Logos of various companies are also displayed on the diagram.